



**City of Bryan**  
**Purchasing Department**  
**Bid Tabulation for #05-016**  
**One (1) Two-Man Aerial Device Bucket Truck**  
**Open Date: 11/30/04**

*All bids submitted are reflected on this bid tab sheet. However, the listing of a bid should not be construed as any indication that the City accepts such bid as responsive. The City will notify the successful bidder upon award of contract.*

	Utility Truck Equipment Co, LLC (Hewitt, TX)	TEREX Utilities - South (San Antonio, TX)
# of Copies (1 complete)	1	1
Prompt Payment Discount:	No	No
Procurement Card Program (Y/N)/% Discount:	No	Yes, 0%
Deviations (Y/N)	Yes	Yes
Certification from bid package (Y/N)	Yes	Yes
Parts, Service, Warranty and Training Data Sheet (Y/N)	Yes	Yes
Descriptive Data (Y/N)	Yes	Yes

ITEM	QTY	UNIT	DESCRIPTION		
1.0	1	Ea.	One (1) Two-Man Aerial Device Bucket Truck	\$77,900.00	*\$49,500.00/\$58,500.00
DELIVERY: Delivery will be made within _____ consecutive calendar days after receipt of purchase order.				No Bid	**3 weeks ARO/45 days ARO
			CAB/CHASSIS		
			Manufacturer	Freightliner	Ford
			Make/Model	FL70	F-750XL Super Duty
			Year Model	2001	2000
			Mileage	27,000	28,893
			AERIAL DEVICE		
			Manufacturer	Lift-All	TEREX Hi-Ranger
			Make/Model	LAN-51-2E	5FC-55
			Year Model	2001	2000
			Hours of Operation (If applicable)	703	No Bid
			DESCRIPTION OF THE GENERAL CONDITION OF THE ENTIRE UNIT:	Paint & fiberglass in good condition. Tires good. DOT certified.	Unit has been used internal fleet - well maintained, overall condition is good - mechanical, electrical, hydraulically sound. Appearance good. Unit may be viewed at our Arlington facility.

**TEREX**

**\*\$49,500.00 without auxiliary "A" frame outriggers and \$58,500.00 with auxiliary "A" frame outriggers.**

**\*\*Delivery: 3 weeks ARO if City elects to take the unit without the auxiliary outriggers and 45 days ARO if auxiliary outriggers are required.**

**DEVIATIONS: UTEC**

Section/Item & Page Number	Specification	Proposed Alternative
1.1, Pg. 13	Engine 215 HP	Engine 230 HP
1.2, Pg. 13	Manual or Automatic	Allison MD3060 Automatic
4.1, Pg. 13	Minimum 31,000 GVWR	33,000 GVWR



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**DEVIATIONS: UTEC Continued**

Section/Item &	Specification	Proposed Alternative
7.1, Pg. 14	Two sets A-frame outrigger	One set A-frames
7.3, Pg. 14	Optional cab guard	No cab guard
9.1, Pg. 14	Testing	Dielectric, visual/operational load testing
Note: Vehicle subject to prior sale.		

**DEVIATIONS: TEREX**

Section/Item & Page Number	Specification	Proposed Alternative
1.1	215 HP	Cummins 210 HP
7.3	Cab guard	Included in bid.

PARTS, SERVICE, WARRANTY & TRAINING DATA	Utility Truck Equipment Co, LLC (Hewitt, TX)	TEREX Utilities - South (San Antonio, TX)
<b>Routine Service Calls &amp; Inspection</b> - State number & frequency of routine service calls & equipment inspections that will be conducted free of charge, if any.	One (1) annual inspection at no charge. Further inspections available on annual or semi-annual basis.	None. An initial in-service training will be performed on a no-charge basis.
<b>On-call Maintenance Consultation Service</b> - Length of time maintenance consultation visits, by a fully qualified service rep., will be available on an on-call basis & the approx. response time. Include charge, if any.	One (1) consultation per year at no charge.	None. On-site visits by maintenance personnel available on a no-charge basis.
<b>Spare Parts Service</b> - Location where a stock of standard parts for this unit will be maintained & approx. time required to deliver them to Bryan, TX.	UTEC, Hewitt, TX Most items 24-48 hours	San Antonio, TX 24-48 hours for common replacement items.
<b>Responsible Person &amp; Alternate</b> - to be contacted for service (including warranty service), parts, consultation, literature, etc. Furnish telephone numbers, hours and mailing address.	Robert Hill 254-379-0063 (8-5pm) OR Dan Hermansen 254-857-8813 (8-5pm) Address: 821 Enterprise/PO Box 9, Hewitt, TX 76643	Field Service Manager San Antonio, TX 800-292-1931
<b>Repair Service</b> - Approx. response time during & after the warranty when notified of a requirement for service.	24-48 hours	48-72 hours
<b>Warranty</b> - State in months the warranty you have to offer for both parts & labor.	12 mo/1 year	Unit sold as is - subject to approval inspection upon delivery by City of Bryan.
<b>Warranty Service</b> - Location where the warranty service is to be performed.	UTEC, Hewitt, TX	No bid.
<b>Training</b> - Does your company offer on-site equipment operation, maintenance & safety training? If "yes", explain the service & cost.	Yes. One (1) in-service training at no charge.	Yes. No charge if performed by sales personnel.

**Sealed bids were required. Bids received via fax and rejected: National Utility Equipment Company LLC - Calera, AL and Utility Fleet Sales - Bryan, TX**

**No Response: WW Equipment Sales - San Antonio, TX; Atlas Truck Sales LLC - Channelview, TX; Standard Truck LLC - Atlanta, GA; Nichols Sales, Inc. - Las Cruces, NM; Gordon's Truck and Equipment - Lewisville, TX; Burke's Bucket Trucks - Brentwood, NH; Colvin's Aerial Trucks - Waltham, MA; Sunrise Equipment Co. - Canton, OH; Suesco Services - Centerview, MO; Griffith Truck & Equipment Co. - Channelview, TX; Versalift Southwest - Waco, TX**